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WORKING TOGETHER TO MAKE THE MAPUTO CORRIDOR FIRST CHOICE FOR ALL STAKEHOLDERS
TRABALHANDO JUNTOS PARA TORNAR O CORREDOR DE MAPUTO PRIMEIRA ESCOLHA

Maputo Corridor Logistics Initiative

Minutes

MCLI Annual General Meeting

Held on Thursday 18 May 2006 from 11h00 to 13h15 at the VIP Hotel, Maputo

1.0 WELCOME ADDRESS

MCLI Chief Executive Officer Ms Brenda Horne opened the meeting and welcomed all present to the Annual General Meeting. A special welcome was addressed to dignitaries present. Mrs Horne explained that the aims of the open second Annual General Meeting of the Maputo Corridor Logistics Initiative were to:

Action the statutory requirements of the AGM

Launch the MCLI Maputo Corridor Multi-medium interactive CD-ROM

Commemorate the development of the Maputo Corridor “from a dream in 1994 into the economic life line between our countries that it is today”

Provide a clear message of what is still outstanding for full optimisation of the Maputo Corridor to create greater economic activity and improve the lives of the people of our region.

The South African High Commissioner, Her Excellency Ms Thandi Lujabe-Rankoe then delivered a Welcome Address to delegates. In her Address Ms Lujabe-Rankoe highlighted and paid tribute to the role played by MCLI in the Maputo Corridor. She stated that the South African Government has taken note of the high level constraints on the Corridor (such as the border post and rail issues) and gave the commitment that a presentation on solutions for the border post would be made to the two Heads of State in the very near future. She encouraged MCLI to continue raising matters of concern on the Maputo Corridor to ensure it does become the First Choice for all stakeholders.

Ms Lujabe-Rankoe stressed the importance of public-private partnerships. Both Government and the private sector needed to make use of existing opportunities. By working together, operational efficiencies along the Corridor can be enhanced.

2.0 SECTION ONE – STATUTORY AGENDA

2.1 Attendance Register and Apologies: An Attendance Register and list of apologies is attached as per Appendix 1 and Appendix 2 to these Minutes.

2.2 Chairman’s Report: The Chairman’s Report was presented by Dr Matthews Phosa:

This is attached as per Appendix 3 to these Minutes.

At the outset of his presentation Dr Phosa said it was vital for politicians in both South Africa and Mozambique to overcome the “sensitive issues” preventing the Maputo Corridor from realising its true potential. He said it did not make sense not to have a free flow of goods and people between the border of South Africa and Mozambique. Challenges needed to be confronted and solutions sought.

***WORKING TOGETHER TO MAKE THE MAPUTO CORRIDOR FIRST
CHOICE FOR ALL STAKEHOLDERS***

MCLI has succeeded in increasing awareness of the strategic benefits of the Maputo Corridor for the freight logistics stakeholders of the region, as well as creating an environment for cooperation and communication between stakeholders.

In his presentation Dr Phosa encouraged all organisations present to show their support for MCLI by enrolling as MCLI members, if they were not yet members. Membership fees had recently been reduced in order to encourage more stakeholders to join the organisation. He thanked the nine Foundation Members for their support and applauded their visionary thinking to financially cover the risk of the dream of MCLI towards a well promoted, coordinated and communicated corridor to ensure the full optimisation of the transport infrastructure on this Corridor. MCLI membership is currently around 70.

The role played by the Honourable Minister of Transport in South Africa Jeff Radebe and his National Freight Logistics and Corridor Management Team, as well as His Honourable MEC Mahlalela was acknowledged. It was the DoT who requested MCLI to be the secretariat for the Mpumalanga Corridor Forum under the Provincial Roads and Transport Department of MEC Mahlalela, of which the Maputo Corridor is a major component, to facilitate the roll out of the National Freight Logistics Strategy, thus ensuring that the transport infrastructure and planning, linking the province to our neighbouring countries and provinces, is well coordinated through this multi-lateral; multi-stakeholder forum. The SA National Department of Transport had now also come on board as a foundation member.

Dr Phosa also paid tribute to Ms Graca Machel and thanked her for being present to demonstrate the importance of the work MCLI was doing to ensure the Maputo Corridor reach its intended objectives, namely a better life for the people of the region.

Phosa declared that "the success of MCLI is solidly rooted in the spirit of working together of the relevant stakeholders from both the private and public sectors".

Despite the Corridor's successes stakeholders cannot afford to become complacent. Much work still needs to be done to optimise the Corridor and create freight capacity. We need to remain pro-active.

Were it not for individuals with a dream of regional development and growth to improve the lives of the people of our region, the Maputo Development Corridor would never have been in existence as it is today.

Since its inception, and particularly during the past year, MCLI has experienced a growing spirit of cooperation with the relevant departments within the public sector of both Mozambique; South Africa and Swaziland.

One of the highlights in MCLI for the past year is the bringing to life and successful operation of the MCLI focus workgroups which created a platform of collaboration, communication and planning across the private sector, public sector and rail operators on issues around the rail capacity, the border crossing, direct container shipping lines calling the port of Maputo, as well the establishment of a formalised institutional framework.

3.0 CONSIDERATION OF AUDITED FINANCIAL STATEMENTS AND BUDGET FOR 2007

Mr Henri Peters of PriceWaterhouseCoopers presented MCLI's Audited Financial Statements. In his presentation he congratulated Ms Horne for the excellent work over the

past year in reducing expenditure and managing the finances of MCLI so well. The meeting unanimously approved and accepted the Audited Financial Statements.

4.0 APPOINTMENT OF AUDITORS AND REMUNERATION

It was recommended and unanimously approved that auditors PriceWaterhouseCoopers be re-appointed as MCLI's auditors. The audit fees will be once again subsidised by PWC in their community service contributions.

5.0 OTHER

There were no other Items raised.

SECTION TWO – SPECIAL BUSINESS

6.0 LAUNCH OF MCLI INTERACTIVE MULTI-MEDIA CD-ROM

Ms Horne announced the launch of MCLI's multi-media CD-Rom and stated that the objective of the CD is to put into the hands of MCLI members and every person present, a tool with which to market the corridor and the region, since MCLI firmly believe an efficient and cost effective freight logistics corridor will create an enabling environment for further investment, development and growth

She extended appreciation towards the sponsors of the day who made the day as well as this CD a reality and expressed the hope that it the CDROM will also be used by them to promote their organizations' commitment to this region.

A presentation of a portion of the CD followed, which covered MCLI and its structure as well as the timelines of the Maputo Development Corridor which created a common understanding of the success story and then lead the meeting into the commemorative discussion which will were chaired by the MCLI SA Chairman Dr Phosa

7.0 MAPUTO CORRIDOR COMMEMORATIVE DISCUSSION "YESTERDAY, TODAY AND TOMORROW"

Dr Phosa chaired the commemorative discussion on the Maputo Corridor with a distinguished panel of guests, including true pioneers of the Corridor who shared their memories of the Corridor's development with the audience. Panel members included:

His Excellency Former President Joaquim Chissano
Dr. Matthews Phosa (MCLI Chairperson: South Africa)
Mr. Antonio Matos (MCLI Chairperson: Mozambique)
Mr. Nazir Alli (SA National Roads Agency Limited)
Mr. Dick Moore (Port of Maputo)
Mrs. Francisca Soares (Director: Development Corridor Unit, Ministry of Transport & Communications – Mozambique)
Mrs. Filomina Malelane
Mr. Antonio Macamo (Mozambique Investment Promotion Centre)
Mr. Hannes Van Wyk (TRAC)
Mr. Jurgens Van Zyl (SDI Technical Committee)
Mr. Soares Nhaca (Deputy Labour Minister: Mozambique)
Mr. Oldemiro Baloi (Minister of Industry, Commerce and Tourism: Mozambique)
Mr. Pedro Taimo – (Mozambican Labour Ministry)

In their deliberations, the Panel spoke about the history of the Maputo Corridor, the challenges faced over the past decade and the future of the Corridor. They also highlighted some of the key Corridor pioneers.

Launched in May 1996, by the then presidents of Mozambique and South Africa, Joaquim Chissano and Nelson Mandela, the key aims of the initiative were to upgrade Maputo port, and the road and rail links between Maputo and South Africa, in order to attract more South African traffic to the port. His Excellency also reiterated that the corridor was not only about that, but about a better life for the people of the region.

Head of the SA National Roads Agency Ltd Mr Nazir Alli said that at the beginning of the Project it was an uphill struggle. At the time many people had been sceptical, but the Maputo Corridor has been a success and is now one of several Spatial Development Initiatives.

Mr Dick Moore, a director of the Port of Maputo Development Company, said that the organisation was initially only able to attract investment of US\$ 70m to start the work needed for the Port of Maputo's revitalisation. More than US\$ 300m was needed. Stressing the strategic position of the port, Mr Moore added that the Maputo Corridor is reaching out to some of the largest markets the world has ever seen – China and India. It is also a major trading port for Australia, New Zealand and Indonesia. If the border post was modernised, trade volumes could grow to between US\$ 2bn and US\$ 3bn.

During discussions, a number of Corridor pioneers mentioned. This included:

Ketso Gordhan (ex Director General of the SA Department of Transport)

Minister Mac Maharaj (ex SA Minister of Transport)

Minister Paulo Muxanga (ex Mozambican Minister of Transport)

Dr Thomas Salomao – major role in getting Concession launched

Mr Sumbane

Mr Simau

Roberto White – former Minister of Works

During the discussions that ensued, the following comments were made:

The cooperation between Mozambique and South Africa is in the spirit of regional integration and partnership, and not hegemony by South Africa (Former Mozambican President Joaquim Chissano).

The challenges currently faced on the Corridor need to be seen in context. We need to look where we have come from. The development along the Corridor is contributing to poverty reduction in the region. (Former Mozambican President Joaquim Chissano)

The Maputo Corridor is not just about the port, road and railway line. It is about people and development. The Corridor is there to bring development to the people.

A true spirit of partnership exists between the two countries.

Strong leadership on both sides of the Corridor has made the project a success.

The Corridor stimulates economic growth that will benefit the whole region.

The port will always be dominated by goods in transit to other countries (Botswana SA etc.)

Dr Phosa requested all present to give a standing ovation to our former Heads of State the Excellencies Machel, Chissano and Mandela as well as our present heads of state the Excellencies President Gubueza and President Mbeki.

In conclusion, MCLI and all stakeholders applauded each and every pioneer who has laboured with commitment and firm belief in the future of this region, to make the Maputo Development Corridor a reality. Dr Phosa said we cannot afford to sit back on our laurels since there is still much work to be done to ensure that the freight logistics capacity created

through this pioneering process is fully optimised to the benefits of both the state, the private sector investors; service providers and users of this Corridor.

8.0 CLOSURE

The closing address was made by His Excellency Fernando Fazenda, the Mozambique High Commissioner to South Africa.

The meeting ended at 13h15.

APPENDICES

Appendix 1: [Attendance Register](#)

Appendix 2: [Apologies](#)

Appendix 3: [Chairman's Report](#)