



MAPUTO CORRIDOR LOGISTICS INITIATIVE

PARTNERSHIP, EFFICIENCY AND PROGRESS ON THE MAPUTO CORRIDOR

MEMBERSHIP OF THE MAPUTO CORRIDOR LOGISTICS INITIATIVE

This document gives a brief outline of the Maputo Corridor Logistics Initiative, its vision, mission and strategic objectives, as well as providing a summary of the benefits of membership. We would be delighted if you would consider coming on board this dynamic and progressive organization which has become the flagship corridor institution on the African continent.

WHAT IS MCLI?

The Maputo Corridor Logistics Initiative is a non-profit membership organisation, formally registered in 2004, and started by a group of infrastructure investors, service providers and users on the corridor to integrate, coordinate, communicate and facilitate development and the movement of freight along the Corridor and to deal with the constraints around rail, the border post, the lack of shipping lines calling at the port at the time, and the lack of an institutional framework on the Corridor. The success of MCLI's first ten years has certainly been as result of its proactive involvement with the corridor's public and private sector stakeholders in creating a platform for addressing the logistics constraints on the corridor. This has resulted in the organisation being recognized nationally, regionally and internationally as a model for transport corridor institutional frameworks and hence MCLI's reputation on the African continent as the spokes body for the Maputo Transport Corridor. Its strong, cost effective, multinational, multilateral stakeholder support base and the extensive Maputo Transport Corridor knowledge base, added to high level political support from both South Africa and Mozambique, has given us a considerable advantage in addressing operational efficiencies which directly impact on users of the corridor. In addition, the strong institutional framework of MCLI contributes significantly to regional integration and cooperation and the development of cross border integration sustained by local stakeholders, which is a key policy of NEPAD and the African Union Border Programme.

This corridor is an excellent example of how investment in cross border infrastructure, and interventions with regard to trade facilitation, have contributed significantly to the economic growth and development of the eastern southern African region, providing a model for regional economic integration and facilitation of cross border trade.

OUR VISION, MISSION AND STRATEGIC OBJECTIVES

Vision

To become the leading coordinator of Maputo Corridor stakeholders, contributing to the aims and objectives of the Maputo Development Corridor. This will be achieved by working towards



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a coordinated and integrated Corridor based on excellence – a cost-effective, continuous, reliable logistics route creating an enabling environment for further investment and growth, with positive returns for stakeholders.

Mission

To support the development of the Maputo Corridor into a sustainable, highly efficient transportation route, creating an increasingly favourable climate for investment and new opportunities for communities along the length and breadth of the Corridor.

Strategic Objectives

The current high level strategic objectives of the MCLI are:

- To **inform the market** about the Corridor and to market the strategic benefits and opportunities offered by the Corridor.
- The MCLI's primary function is to **engage with the public sector** with the key focus to ensure strong public private cooperation on the freight logistics elements of the Maputo Corridor and now to be extended to include the non-freight logistics issues:
 - At regional and international level - understanding the various initiatives/projects to ensure the MCLI strategic objectives and activities on the Maputo Corridor falls in line with the various Freight Logistics- and Corridor Protocols, and **to ensure no duplication of efforts**.
 - At national and bi-lateral level to align MCLI with the National Freight Logistics strategies of both South Africa and Mozambique and the five priority projects of the Mpumalanga Government.
- To **coordinate the views** of infrastructure investors; service providers and users of the Corridor to promote development and change, making the Maputo Development Corridor the first choice for the region's stakeholders.
- Continue to build and maintain the bridge between the Mpumalanga Province and the South African and Mozambican governments
- The realisation of a 24 Hour One stop border post at Lebombo/Ressano Garcia
- Rail service delivery and pricing to support corridor demand and port growth
- Good governance and MCLI membership services

Key Deliverables

The key deliverables of MCLI are:

- a) To **coordinate** the views of stakeholders on the Maputo Development Corridor with respect to both operations and infrastructure
- b) To ensure alignment and integration of the Maputo Development Corridor with **corridor systems** that integrate the region and the continent
- c) Develop and implement a **strategy to improve the operations and infrastructure at our key borders posts**, this must include developing a system that integrates the initiatives of the corridor countries
- d) **Develop, plan, monitor and** update strategies and plans in respect of operations planning, provision and management systems across national, regional and continental corridors



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- e) Stimulate **regional integration and cross border trade and investment** by promoting and developing this traditional trade route between South Africa, Swaziland and Maputo
- f) To create new opportunities for citizens of both countries through the **promotion of the Maputo Corridor and efficient and effective freight logistics as creating an enabling environment for growth and cross border trade and investment**
- g) To continue to drive for the **improvement of operational efficiencies** on the corridor;

Our objective is to achieve the overall objective of the seamless flow of people and goods with the following deliverables:

- A 24 hour One Stop Border Post at the Lebombo/Ressano Garcia Border Post
- Efficient procedures and processing of cargo at the border post to ensure a cost effective corridor and logistics supply chain on the Maputo Corridor
- The development and promotion of the Maputo corridor as a cost effective, bi-directional cargo and transport corridor
- The stimulation of trade via competent infrastructure
- The opening up of South African markets to Mozambican producers and access to global markets through the development of Maputo Port
- Employment creation through increased economic activity in Maputo and along the Corridor, with the ability to shift to higher value-added industry sectors
- Increased access to international tourism
- Improved income generation through the encouragement of private investment
- Saving of public sector financial resources through the use of private sector investment in infrastructure development.

In support of the MDC objectives the MCLI initiative strives to engage both the South African; Mozambican and Swaziland governments to reinforce the Public-Private Partnership of Cooperation in the arena of freight logistics, to ensure that the remaining constraints are resolved and the Maputo Corridor becomes the first choice for the Corridor region's importers and exporters.

MEMBERSHIP MANDATE

Every new private sector stakeholder of MCLI strengthens the MCLI mandate to ensure that our collective voice and interventions give impetus to the efforts of MCLI to achieve its objectives of an efficient and cost effective transport corridor. As a member of MCLI you will join over a 140 members across the public and private sectors of Mozambique, Swaziland and South Africa in the MCLI drive to ensure that the Maputo Corridor becomes the first choice for the region's stakeholders.

MCLI continues to engage at every level possible to ensure that the private sector concerns on the Maputo Corridor are given the priority they deserve. Consequently, having a growing



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private sector mandate strengthens our position considerably, and we would very much like to work with you to ensure that we have the necessary leverage to ensure that the MCLI achieves its goals of a cost effective and efficient Corridor. There is a strong emphasis in SADC, COMESA and the AU, on regional economic integration, and the Maputo Development Corridor, as a true transportation corridor, is a key instrument of regional integration. The benefit of increased business on the corridor has an incremental effect on the regional economy, and it is clear that all communities benefit from economic growth. MCLI is working hard to ensure that this strategic Corridor is the preferred route for imports and exports, and to bring economies of scale to the region. We need the support of companies such as yours to accomplish this. In addition there are significant synergies that can be leveraged to ensure the optimal development of this region and we look forward to working with you to achieve this.

BENEFITS OF MEMBERSHIP

Other more tangible benefits of membership of MCLI include the following:

- The opportunity to participate in and endorse the initiatives of MCLI
- To be kept informed of policies and initiatives of MCLI
- To make relevant inputs into development on the corridor and to provide your industry perspective to efforts to work towards efficient and cost effective movement of cargo on the Maputo Corridor
- Regular electronic newsflashes with regional and corridor news, including tender information relative to development in Mozambique
- Invitation and participation in relevant Meetings, Forums, Fact Finding Trips and Work Groups
- Network opportunities at MCLI Corridor Network events
- Representation by MCLI at regional activities into Africa
- The right thing to do as corporate responsibility
- Exposure on the MCLI Website
- Sponsorship opportunities at our major events
- Access to MCLI's vast network of business contacts in the freight logistics sector and related sectors in Mozambique, South Africa and Swaziland.
- Discounted rates at conferences through MCLI media partnerships